

## The CEO / Managing Director needs a "Sparring-Partner"...

## What is the genuine role of a Sparring Partner?

A Sparring Partner fulfils a spectrum of demanding roles. In the first place, they must be able "to throw a punch" at the sparring trainee. They must not shy away from delivering an honest blow with all their strength. What is the result of such an approach? The Sparring Partner is in the position to serve as a trusted coach. As a result, they can genuinely prepare the sparring trainee for the unexpected challenges which are awaiting them when they step into the ring.

A Sparring Partner must also be able to deliver a variety of "punches (uppercut, right lead, jab, etc.)" to keep the sparring trainee on their toes, driving them to be ready for any oncoming threat.

Likewise a Sparring Partner must totally understand the sparring trainee's opponent(s). This understanding serves to prepare the sparring trainee for any real challenges which may arise.

Lastly, the sparring trainee must also be able to take the Sparring Partner's "punch". They must invite their Sparring Partner "to throw the best at them" with the assurance that they will always be able to come back with the appropriate response.

In the end, the ultimate goal of a Sparring Partner is to guide the sparring trainee to become the best "boxer" they can become. The foremost Sparring Partners are not only present for the practice rounds. They serve as coach and mentor for every aspect of the imminent fight – by preparing their sparring colleagues not only physically but mentally as well.

## A personal note on my unique "Sparring Partner" approach

I have a lot of "punches to throw" as a result of my collaboration with some of the top business organizations in the fields of strategy, finance and leadership. I will challenge your organization on three levels: individual, team and network. My experience has revealed an organization can only be truly ready to take on the future by addressing all three of these dimensions.

I will directly challenge not only your business processes and practices but also your inner motivation. A boxer - no matter how talented - can only become a champion if they really believe in their abilities and want to realize their vision. This is why we have crafted Ensemble Enabler's slogan to reflect this approach: *True change comes from within.* 



Finally, I will support you to effectively address any emerging challenges, by enabling you to activate the collective intelligence of your organization for the greater good of the business. My experience has made clear that companies use only a fraction of the knowhow and wisdom of its own employees. Activating these capabilities will allow you and your organization to master any emerging challenge - no matter how complex.

Ensemble Enabler's has a unique approach to address the numerous challenges of the current business environment on an individual, team and organizational level.

Through the use of innovative practices in the context of our four thematic focal points - Organizational Learning, Network Leadership, Fluid Collaboration and Transparent Communication - new sources of energy are released throughout an organization and the internal information flows enhanced.

Take a moment to explore our world of Enabling:

www.ensembleenabler.com

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## **ENSEMBLE** ENABLER

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