

PROCUREMENT LIBRARY

Six documents for procurement, auditing and system takeover.

A curated collection of templates and technical notes for procurement offices, program managers and subject matter experts in the defense technology, governmental and security-critical context.

OUTPUT	SCOPE	USE	SENDER
1/2026	Six documents	Freely usable	new direction GmbH

Procurement of safety-critical software rarely begins with an open tender. It begins with an assessment of whether a supplier is even eligible. For this assessment, the responsible bodies often lack standardized templates. Every ministry, every agency, every federal agency uses its own forms, which are filled out redundantly and yet only address part of the issue.

This library provides six practical templates derived from concrete project experience, including the development of ground control software for the Ghost 150, the support of .NET specialist applications for a national defense from 2024 to 2028, and the takeover of a public sector system from a predecessor service provider without operational interruption.

All documents are available for free download without registration. They may be used unchanged or adapted. We provide them because the quality of the procurement process directly impacts the quality of the subsequent delivery, and because we value an objective basis for this review.

01 · TECHNICAL NOTE

Procurement Guide

Twelve questions for a software supplier of safety-critical systems. Test

02 · TEMPLATE

Sample NDA

Bilateral confidentiality agreement for initial consultations and technical

guidelines with expected answer patterns and warning signs.

FIVE PAGES

OPEN →

assessments. Bilingual German and English, ten clauses.

FOUR PAGES

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03 • TEMPLATE

Supplier self-disclosure

Structured template for the initial audit. Example column with information from new direction, blank column for the supplier to be audited.

THREE PAGES

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04 • ANSWER TEMPLATE

Security Questionnaire

Answer templates based on the ISO 27001 structure for typical security questionnaires from prime contractors and procurement officers. Ten areas with reference answers.

FOUR PAGES

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05 • CHECKLIST

Project Takeover Checklist

Key considerations for taking over a system from a previous service provider. Four phases from due diligence to post-acquisition monitoring.

THREE PAGES

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06 • REFERENCE

Standards map

Honest status report for each standard with explanation. DO-178C, EMAR, STANAG 4586, ISO 26262, Automotive SPICE, TISAX, ISO 27001.

TWO SIDES

OPEN →

Why this library comes from New Direction.

New Direction GmbH has been developing custom software for industry and government since 1998. Based in Augsburg, Germany, with a permanent Swiss office in St. Gallen, Switzerland, we are currently involved in the development of the ground control software for the Ghost 150 (BM-DS) and are supporting .NET applications for a national defense agency from 2024 to 2028. This library emerged from the review, NDA, and acceptance processes of these projects. We are making it available because we believe that improved procurement processes are beneficial for all parties involved.

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SWISS REPRESENTATION

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